



國泰人壽

Cathay Life Insurance

2026 First Quarter Briefing

May 2026



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Agenda

- ❑ **Company overview**
- ❑ **Business performance summary**
- ❑ **Sustainability for long-term resilience**
- ❑ **IFRS 17 transition and TIS**



Cathay Life – Largest life insurer in Taiwan



國泰人壽

Cathay Life Insurance

60+

Years of history

#1

Life insurer in Taiwan

~24k

Tied agents

20%

Market share in total premium

8.0mn+

Customers

188%

CSM margin
(% APE)

Strong credit rating

MOODY'S

A3

Stable

S&P Global
Ratings

A-

Stable

FitchRatings

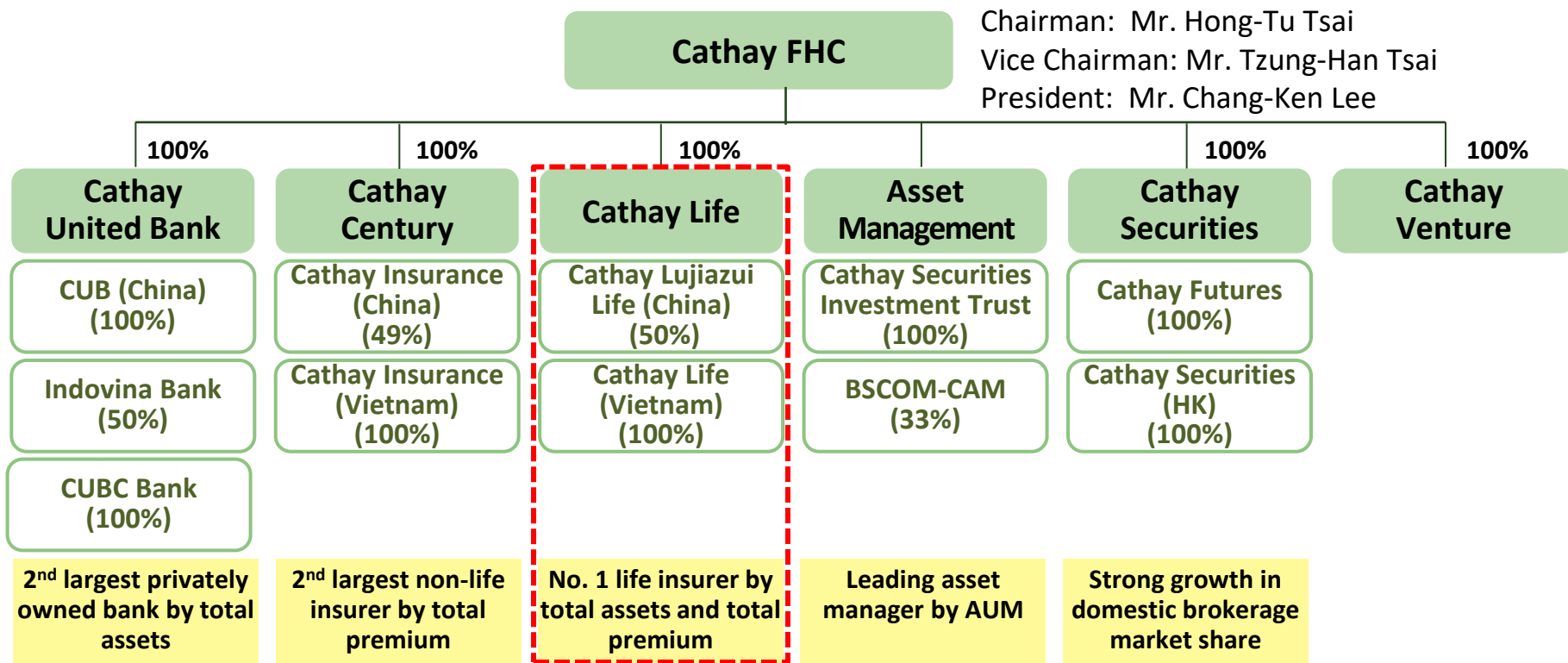
A

Stable

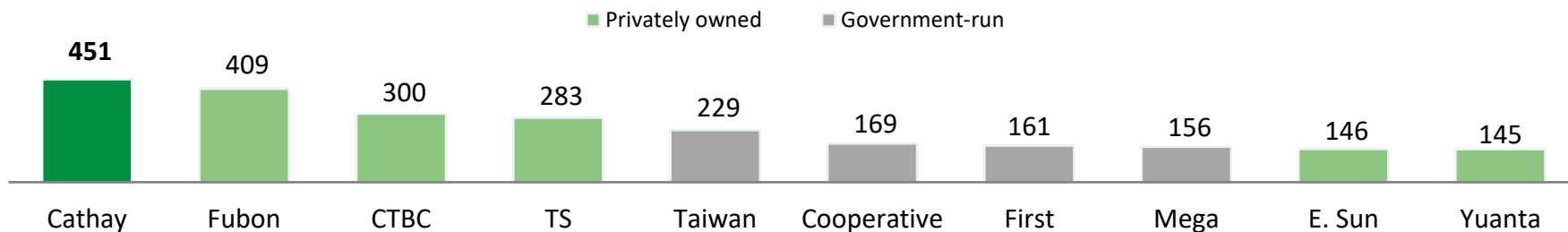
Note: (1) Company profile figures are as of FY25, except for CSM margin, which is as of 1Q26.

(2) Moody's credit report as of July 4, 2025 and rating based on IFS; S&P credit report as of October 23, 2025 and rating based on IFS & IDR; Fitch credit report as of December 5, 2025 and rating based on IFS

Cathay Life – Wholly-owned by largest FHC in Taiwan



Ranking of total asset (US\$BN)



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Cathay Life – Earnings breakdown

- Steady CSM release supported insurance service result, while positive recurring spread drove financial result.
- Net income reached NT\$17.4bn; adjusted net income (incl. FVOCI equity disposal gains/losses) reached NT\$33.9bn, the second-highest level historically.

Earnings breakdown

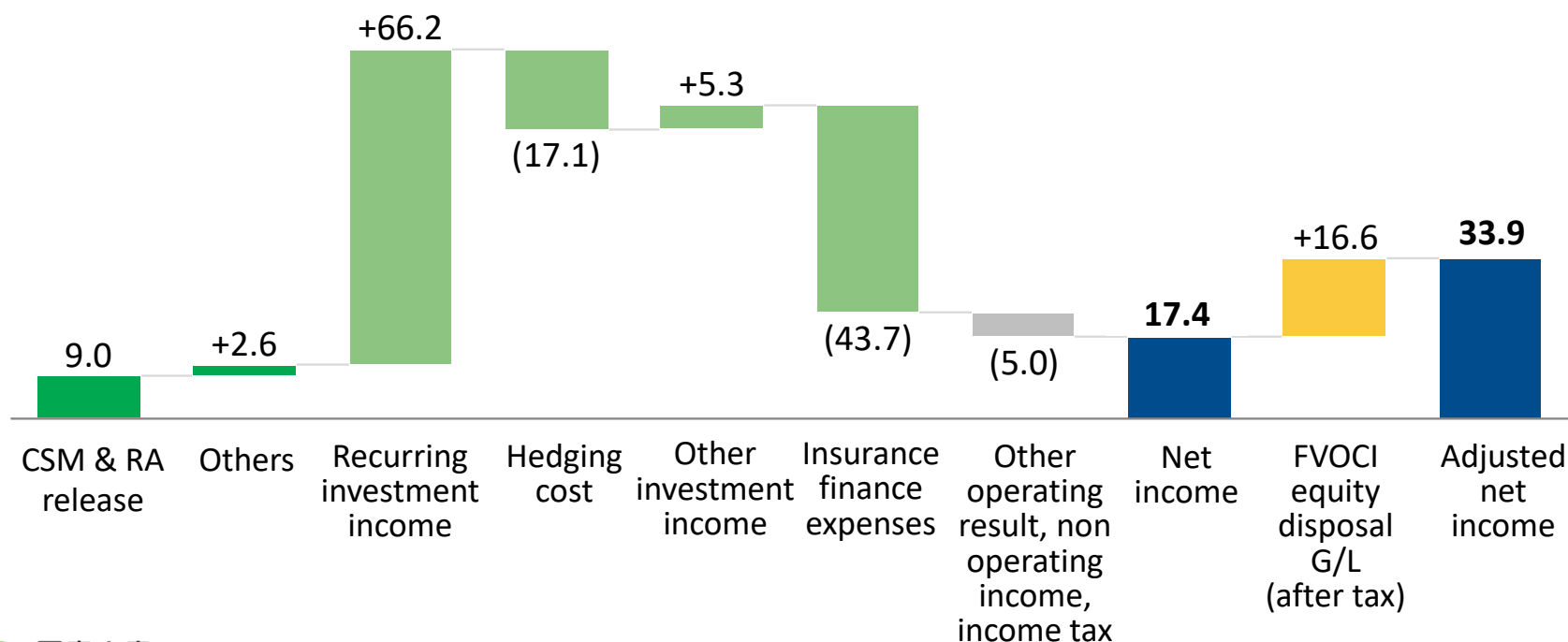
(NT\$BN)

Insurance service result

11.6BN

Financial result

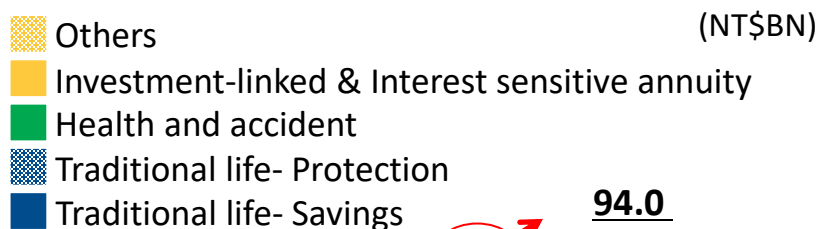
10.8BN



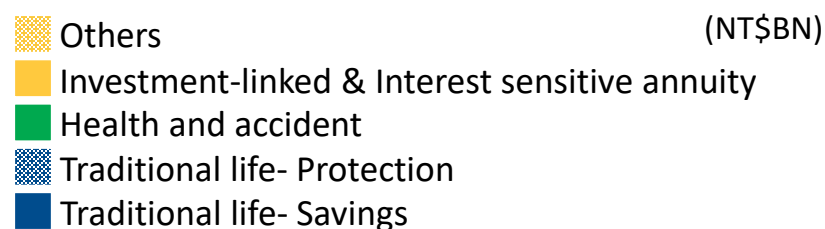
Cathay Life – FYP & APE

- FYP and APE rose 71% and 23%, respectively, driven by robust sales momentum in investment-linked products amid favorable financial markets.

First Year Premium



Annualized FYP (APE)

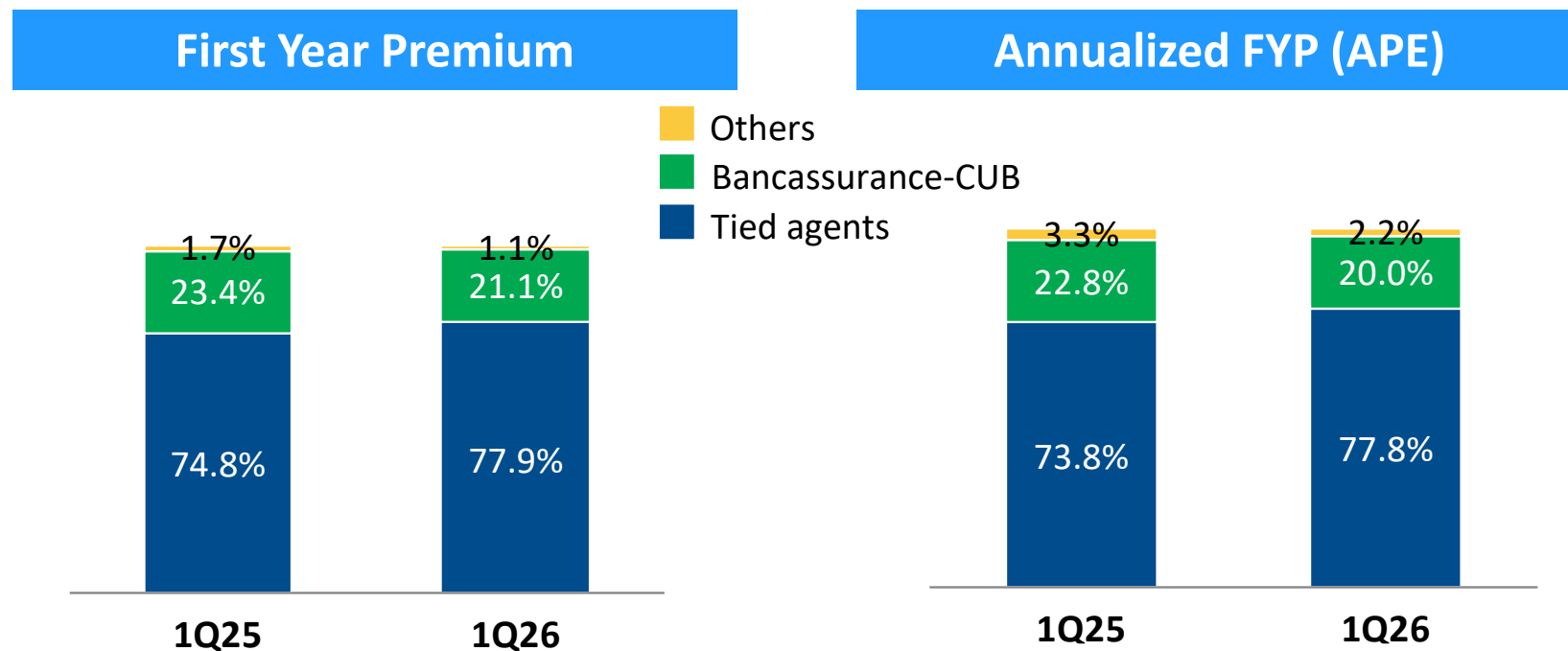


FX policies %
(excl. Investment-linked)

1Q24	1Q25	1Q26
59%	74%	71%

Cathay Life – Distribution channels & persistency ratios

- ❑ Premiums were mainly generated through Cathay Life agency force and Cathay United Bank. The group's strong channel capabilities provided solid support to premiums and new business CSM.
- ❑ Persistency ratio remained high, exceeding 95%.



Persistency ratios	1Q25	1Q26
13 months	97.7%	97.7%
25 months	95.5%	95.3%

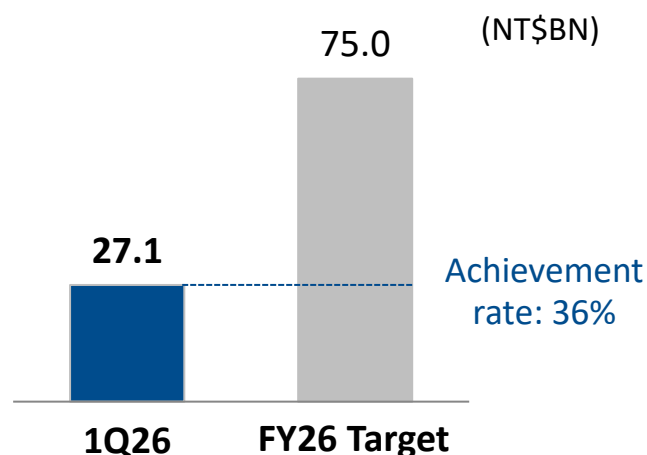
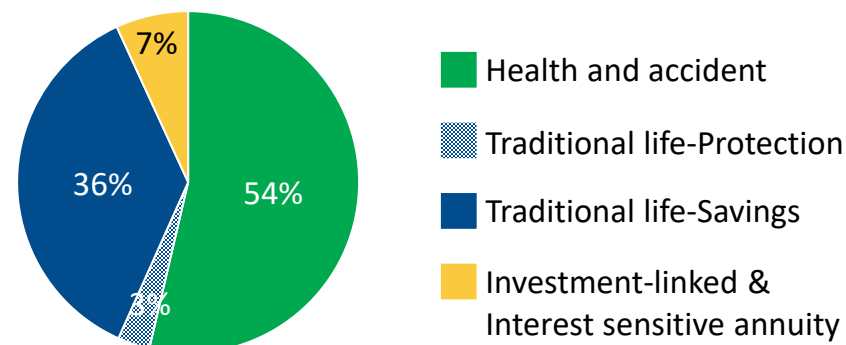
Cathay Life – New business CSM

- New business CSM reached NT\$27.1bn, with health and accident products contributing over 50% and around 90% generated through the tied agent channel.

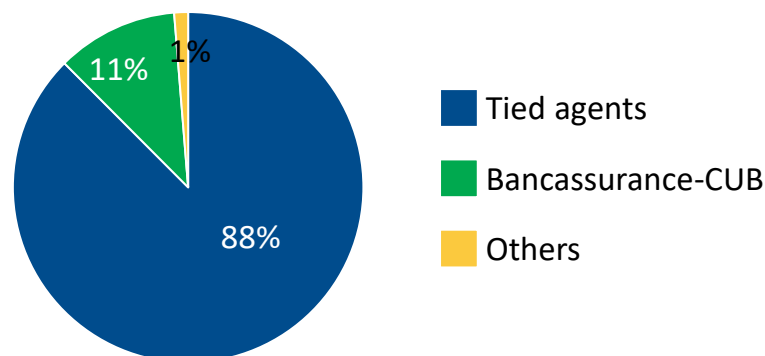
New business CSM

CSM margin	1Q26
CSM/FYP*	63%
CSM/APE*	188%

New business CSM by product



New business CSM by channel

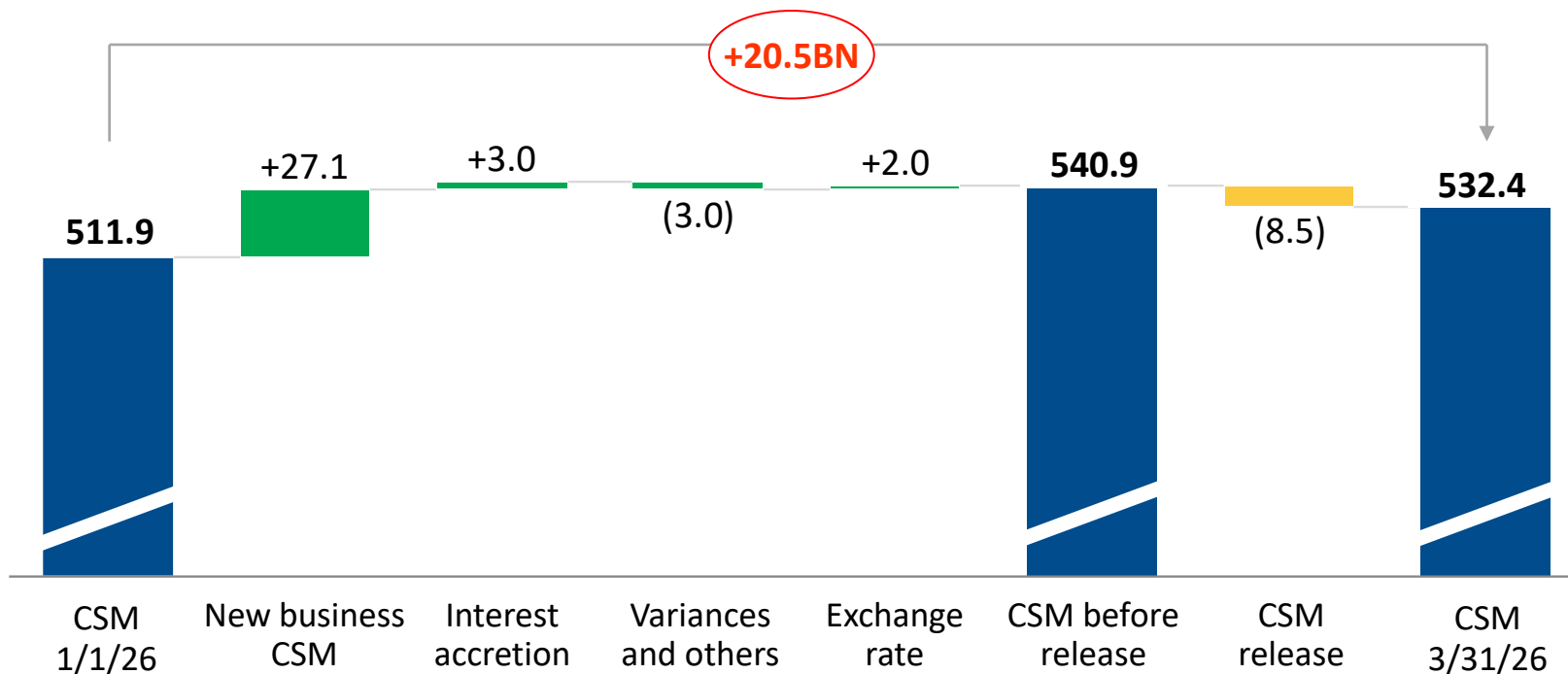


Cathay Life – CSM movement

- 1Q26 CSM balance reached NT\$532.4bn, up NT\$20.5bn YTD, mainly driven by new business CSM.
- 1Q26 CSM release was NT\$8.5bn, with an annualized release rate of approximately 6%, providing stable support to insurance service result.

CSM movement

(NT\$BN)

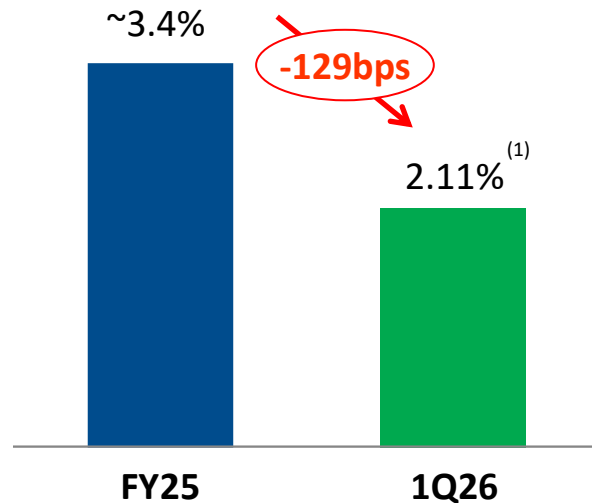


Cathay Life – Liability interest cost & break-even asset yield

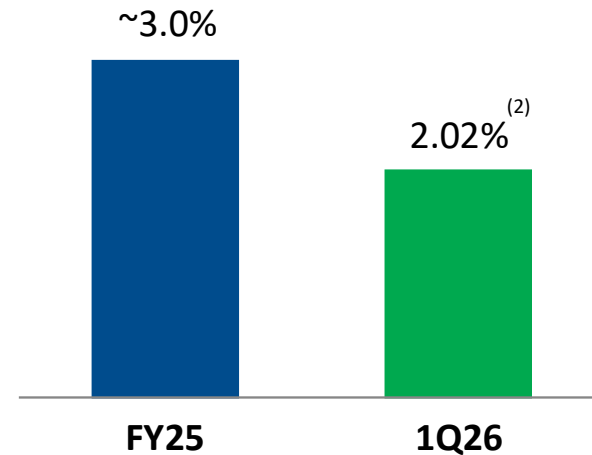
- Following IFRS 17 adoption in 2026, 1Q26 liability interest cost and break-even asset yield declined significantly, reflecting market-based discount rates for insurance liabilities.

Liability interest cost

(Asset-based)



Break-even asset yield



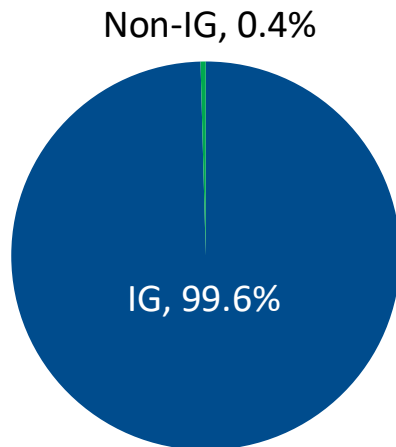
Cathay Life – Investment portfolio

(NT\$BN)	FY23	FY24	FY25			1Q26		
Total investments⁽¹⁾	7,638.1	7,990.6	8,083.8			7,736.7		
	Weight	Weight	Weight	Amount	Return	Weight	Amount	Return
Cash & Cash equivalents	2.6%	1.9%	2.3%	187	2.3%	3.5%	271	1.6%
Equity- Domestic	6.6%	7.2%	6.7%	544	16.1%	6.9%	531	15.4% ⁽⁵⁾
Equity- International ⁽²⁾	5.6%	5.5%	5.2%	417	12.0%	5.1%	391	6.7% ⁽⁵⁾
Bond- Domestic ⁽³⁾	8.1%	8.3%	9.1%	734	5.3%	9.6%	744	5.3%
Bond- International ⁽²⁾	61.8%	62.0%	61.5%	4,971	4.0%	61.2%	4,738	4.1%
Mortgage & Secured loans	3.0%	2.9%	3.2%	255	2.0%	3.5%	268	2.1%
Policy loans	2.2%	2.1%	2.1%	166	5.4%	0.05%	4 ⁽⁴⁾	3.7%
Real estate	7.5%	7.5%	7.7%	622	3.9%	8.1%	626	2.5%
Others	2.5%	2.6%	2.3%	189	1.2%	2.1%	164	1.4%

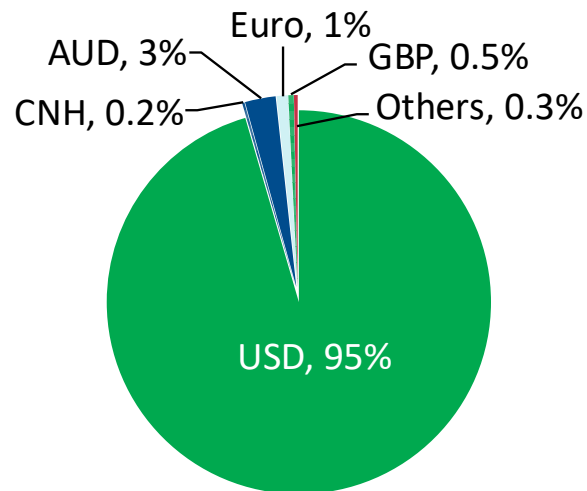
Note: (1) Total investments exclude separate account assets. (2) Returns on international equities and international bonds are on a pre-hedging investment basis. (3) Includes TWD-denominated bond ETFs. (4) Policy loans related to investment contracts. (5) 1Q26 equity investment returns include FVOCI equity disposal gains/losses.

Cathay Life – Overseas bond portfolio breakdown

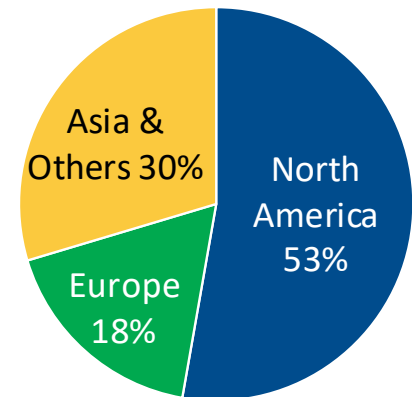
By rating



By currency



By country

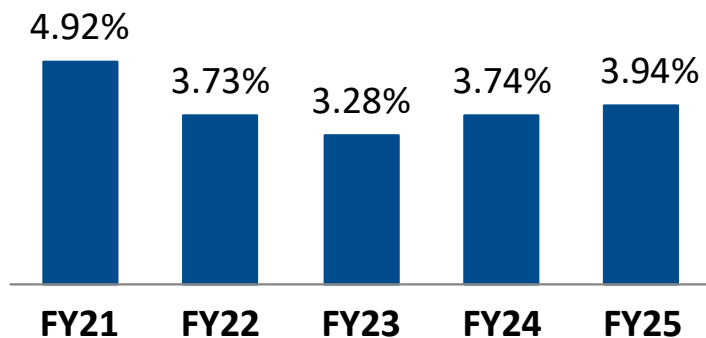
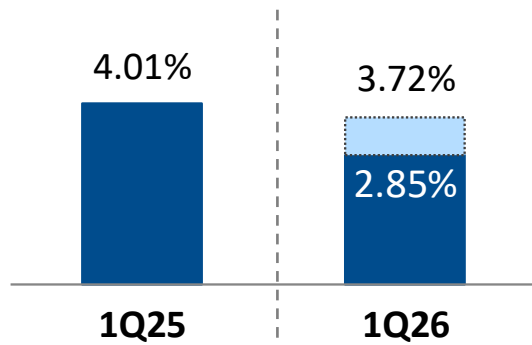


Cathay Life – Investment performance

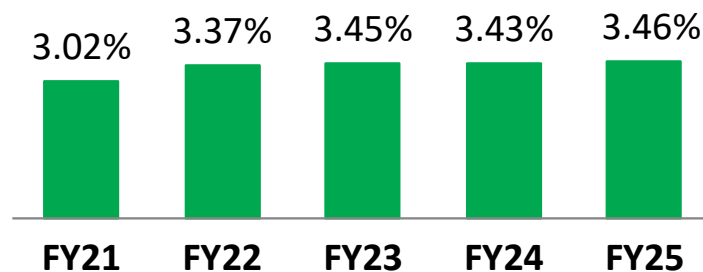
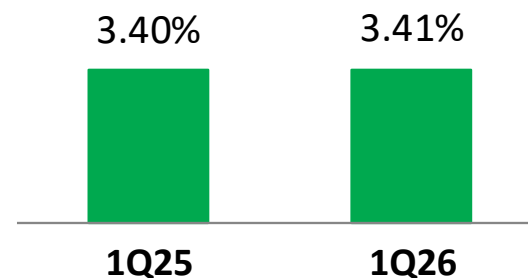
- 1Q26 after-hedging investment yield was 3.72% including FVOCI equity disposal gains/losses, while the P&L-based after-hedging investment yield was 2.85%.
- 1Q26 pre-hedging recurring yield was 3.41%.

After-hedging investment yield

 FVOCI equity disposal gains/losses



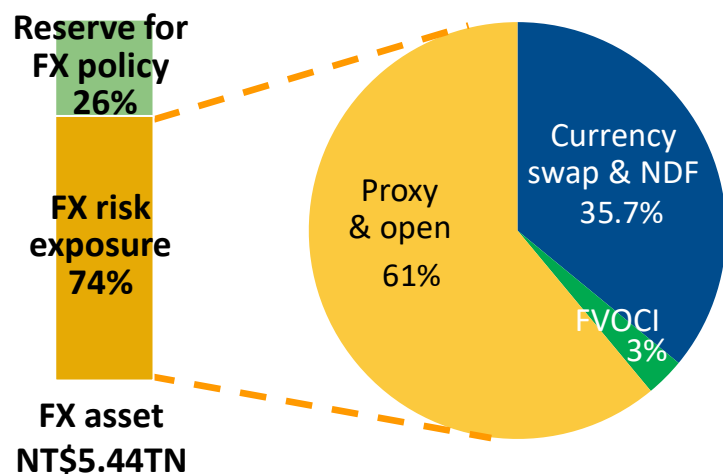
Pre-hedging recurring yield



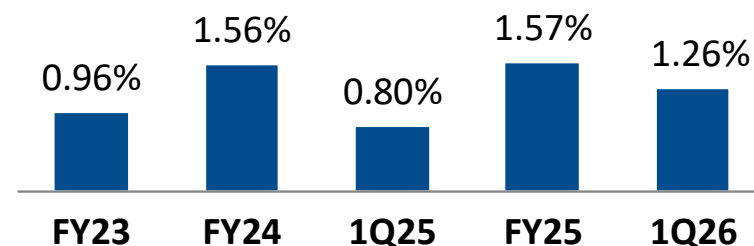
Cathay Life – FX hedging strategy

- Proxy & open positions were mainly AC bonds. FX gains/losses volatility declined significantly following the new AC FX accounting treatment from 1M26.
- 1Q26 hedging cost was 1.26%; FX volatility reserve increased by NT\$10.1bn YTD to NT\$123.9bn.

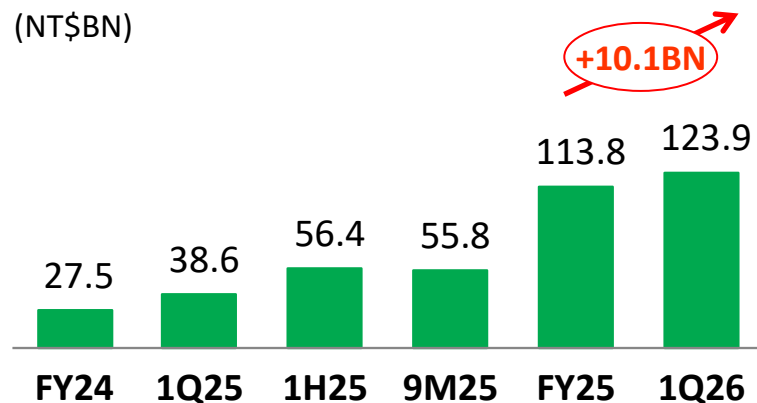
FX asset hedging structure



Hedging cost



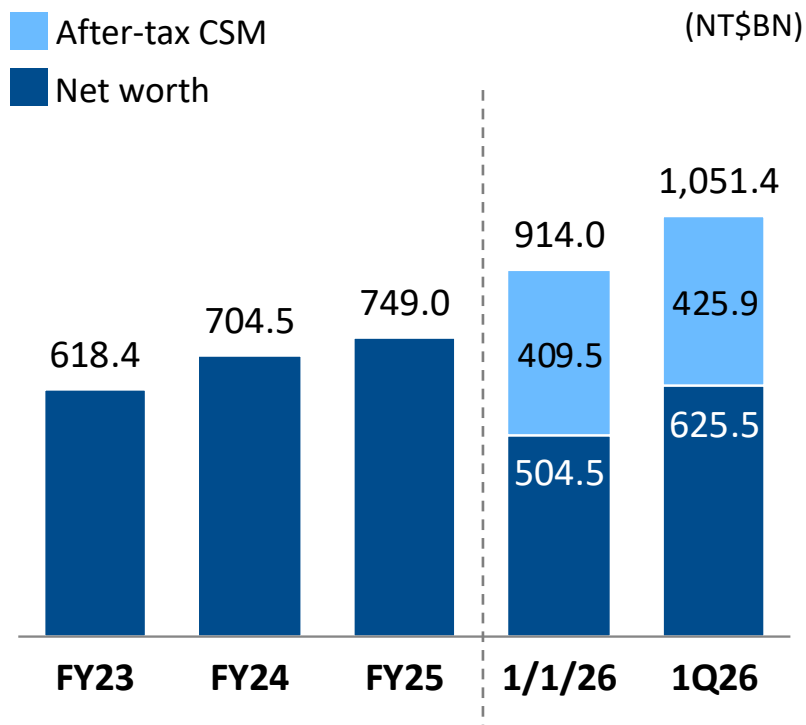
FX volatility reserve



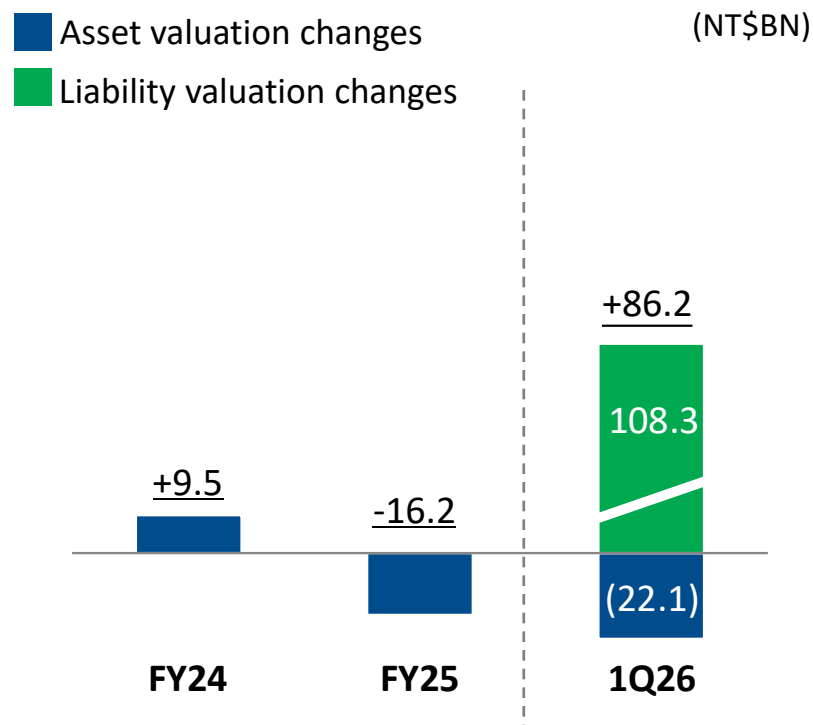
Cathay Life – Net worth & OCI asset/liability valuation changes

- 1Q26 net worth rebounded significantly, driven by earnings contribution and recovery in OCI asset/liability valuations.
- Recovery in OCI asset/liability valuations reflected favorable equity markets, and lower liability valuations from rising Taiwan interest rates, offsetting the impact of higher U.S. rates on bond valuations.
- E/A ratio and adjusted E/A ratio reached 8.2% and 13.5%, respectively, indicating a solid capital position.

Net worth & adjusted net worth



OCI asset/liability valuation changes



Cathay Life – Key operating & financial metrics

(NT\$)

Business performance

FYP
94.0BN
(+71% YoY)

New business CSM
27.1BN

CSM Balance
532.4BN
(+20.5BN YTD)

Spread & investment yield

Recurring yield
3.41%

Hedging cost
1.26%

Liability interest expense
2.11%

Financial performance

Insurance service result
11.6BN

Financial result
10.8BN

**Net income/
Adjusted net income**
17.4BN / 33.9BN

Net worth

Net worth
625.5BN
(+121BN YTD)

Adjusted net worth
1,051.4BN
(+137BN YTD)

**E/A ratio/
Adjusted E/A ratio**
8.2% / 13.5%

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- ❑ IFRS 17 transition and TIS



Sustainability strategy supporting long-term resilience

Guided by five strategic pillars: Climate, Health, Empowerment, Sustainable Finance and Governance



Climate

Low-carbon economy
Sustainable environment

- 2050 financial asset net-zero emissions target
- Expand low-carbon investments and support portfolio transition
- Manage climate transition risks



Health

Health promotion
Financial health

- Provide comprehensive health and protection solutions
- Promote health and well-being
- Advance inclusive finance



Empowerment

Workplace and
social empowerment

- Develop employees' capabilities and career growth
- Support youth and community
- Promote diversity, equity and inclusion



Sustainable Finance

Embedding sustainability into investment

Responsible
investment

Low-carbon
and impact
investments

Stewardship
and
engagement



Governance

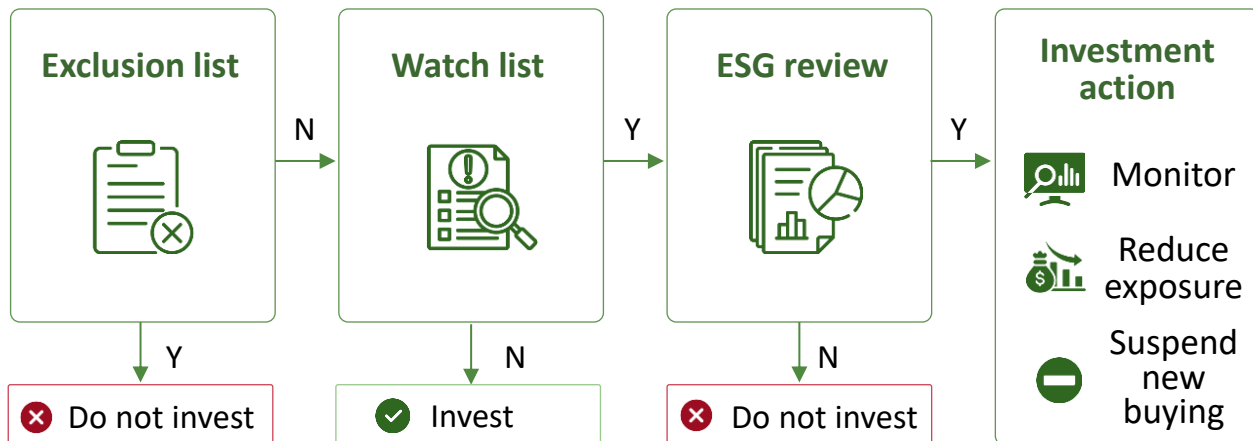
Foundation for sustainable operations

Sustainable governance

Climate/Nature-related
financial disclosures
(TCFD/TNFD)

Integrating ESG into investment decisions

Pre-investment ESG risk review



Post-investment stewardship



Stewardship actions

- Engagement with investee companies
- Exercise voting rights at shareholders' meetings

Screening scope

Sensitive industries

Exclusion or watch list



Controversial industries



Coal



Deforestation



Climate change

All industries

Watch list



ESG rating laggards



Severe controversies



External manager oversight

- PRI signatory status
- Include ESG assessment requirements in contracts
- Review ESG policies and practices



~NT\$7.2tn
responsible investment assets

317

investment cases reviewed for potential ESG risks



140

companies engaged on ESG issues

Climate transition & portfolio management

Portfolio transition plan



Expand **low-carbon investments**



Allocate capital to companies with **long-term carbon reduction targets**



Support **renewable energy** and **green industries**



NT\$259.1bn
Low-carbon investments

Climate engagement

• Participate in global initiatives

Climate



Climate Action
100+
AIGCC / CDP

Water



Ceres
Valuing Water
Finance Initiative

Nature



Nature Action
100

• Engage with investees



Conduct in-depth engagement
on climate issues



Share global trends and best
practices through 1x1 meetings



Phase-out plan

No new investment in companies
exceeding revenue thresholds
without active transition plans

Revenue thresholds



Coal value chain

2024

30%



2040

5%



Unconventional oil & gas

50%



5%



2050
financial asset **net-zero**
emissions target



SBTi validated
group-level carbon reduction targets

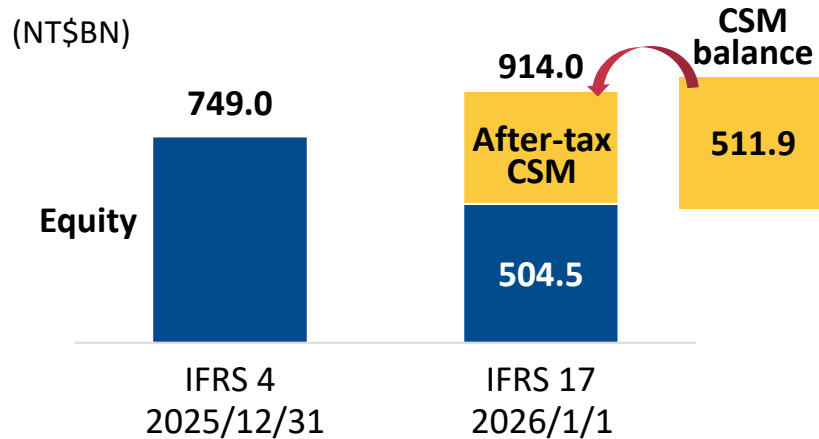
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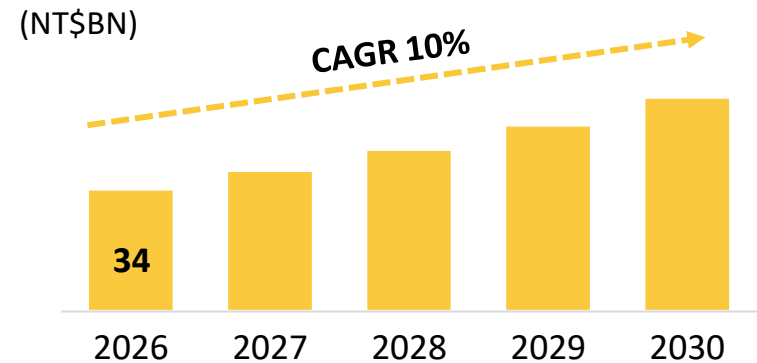


Cathay Life – IFRS 17 transition highlights

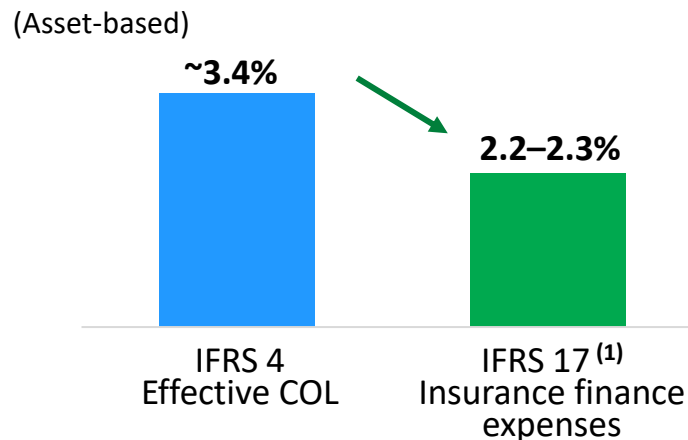
One-off equity impact; adjusted equity (incl. after-tax CSM) exceeds IFRS 4 equity



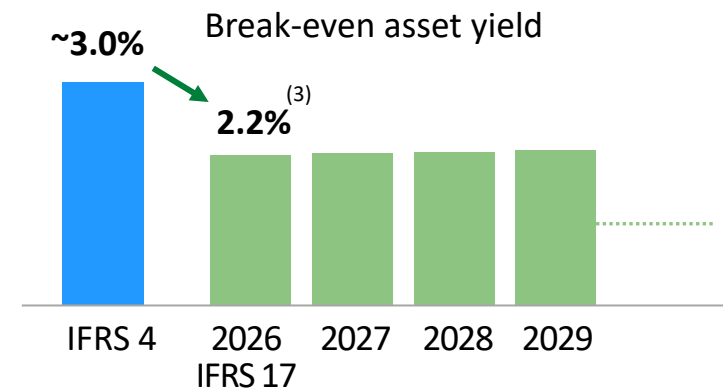
Growing CSM⁽²⁾ release supports future earnings



Lower liability costs support a stable positive spread

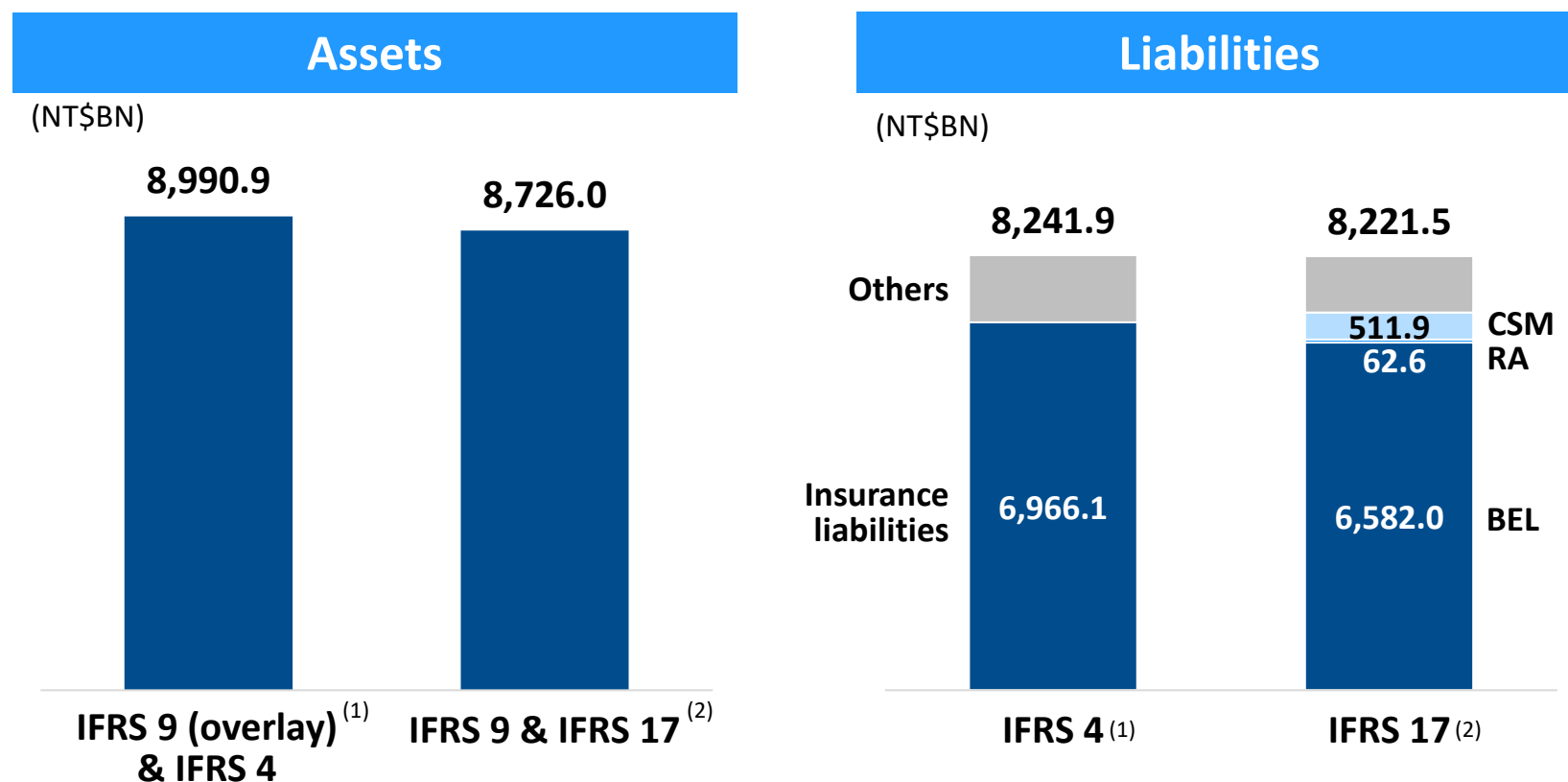


Increasing CSM release helps stabilize break-even asset yield



Key balance sheet changes at transition

- Insurance liabilities are measured using market-based discount rates. Future profits from insurance contracts are recognized as CSM within liabilities, amounting to NT\$511.9bn, and are released to P&L over the coverage period.
- Changes in assets mainly reflect financial asset redesignation and the reclassification of policy loans into insurance liabilities.



Note: (1) As of 2025/12/31; (2) 2026/1/1

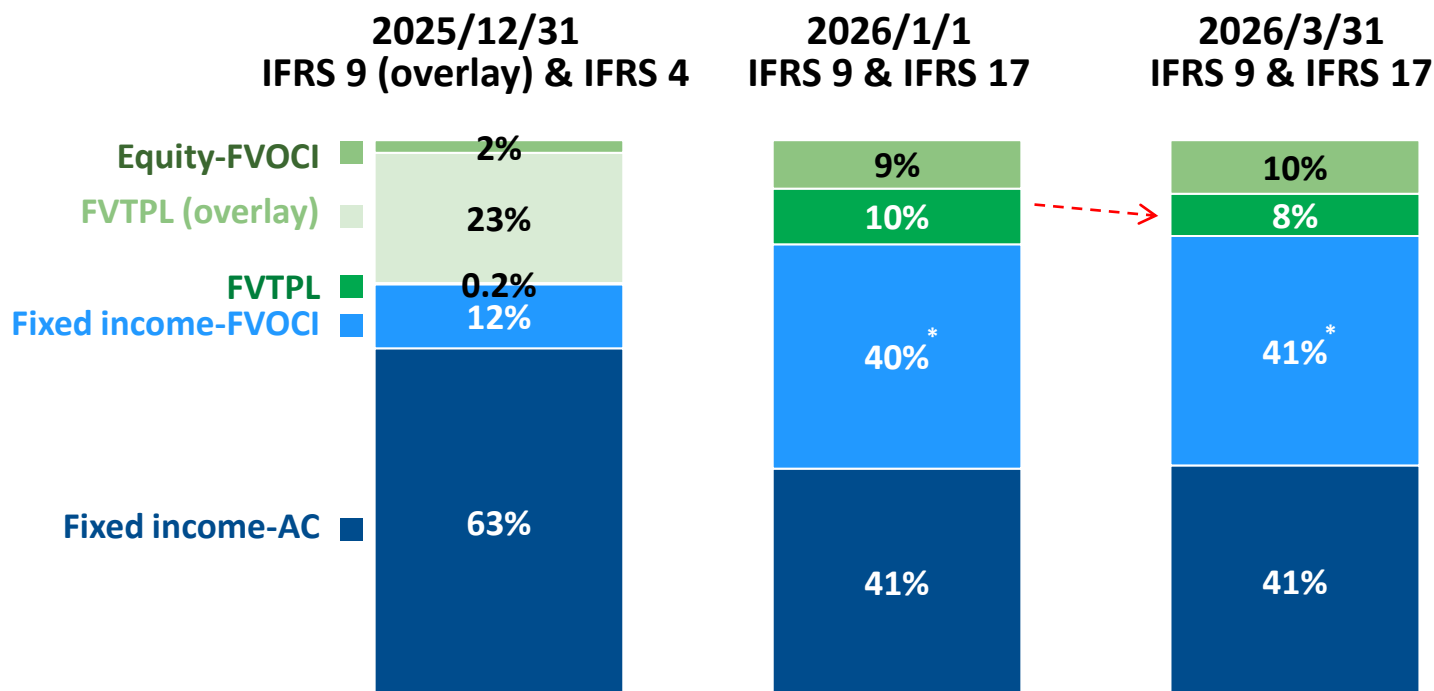
BEL (Best Estimate Liability): Present value of future fulfillment cash flows, based on current market interest rates and current estimates.

RA (Risk Adjustment): Compensation for bearing uncertainty arising from non-financial risks in insurance contracts.

Financial asset redesignation to align with liabilities & ALM

- Financial assets were redesignated to align with liabilities, considering NTD-USD interest rate dynamics.
 - USD liability portfolio: USD assets aligned under ALM, with the majority classified as FVOCI.
 - TWD liability portfolio: certain fixed-income assets remained at AC to mitigate equity volatility.
- FVTPL equity previous under the overlay approach were redesignated to FVOCI to reduce earnings volatility.
- Selective redesignation to FVTPL for portfolio repositioning, followed by redeployment into higher-quality assets to enhance recurring income and capital efficiency.

Financial asset redesignation

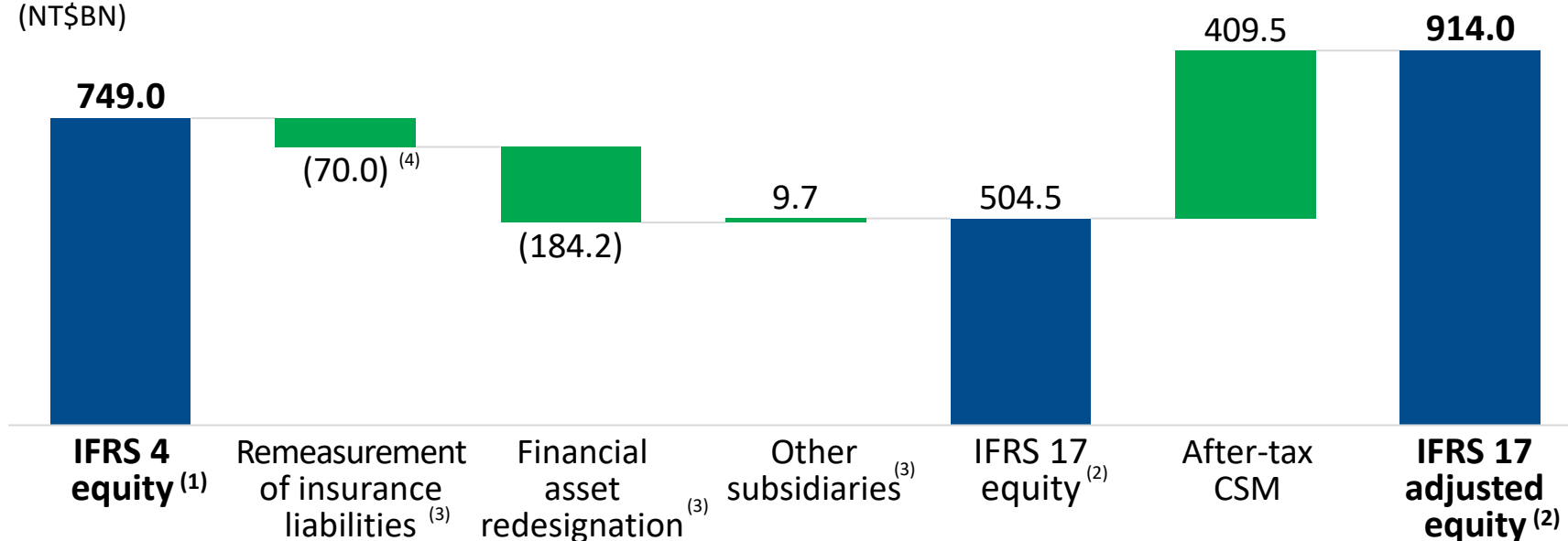


Adjusted equity better reflects economic value

- ❑ The one-off equity impact mainly reflects the remeasurement of NTD high-guaranteed-rate policies using current market interest rates.
- ❑ CSM represents future insurance profits. Adjusted equity (incl. after-tax CSM) better reflects economic value.
- ❑ Adjusted equity totals NT\$914.0bn, exceeding the IFRS 4 level.

Changes in equity at IFRS 17 transition

(NT\$BN)



E/A ratio 9.4%

6.8%

11.9%

IFRS 17 enhances earnings transparency and predictability

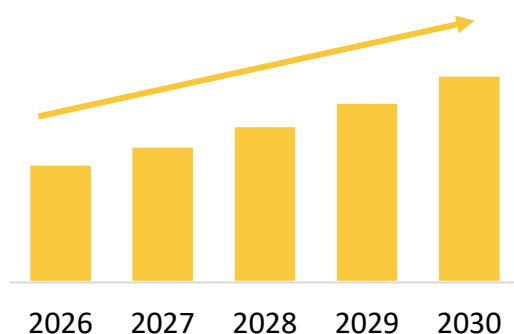
- ❑ CSM release becomes a key driver of earnings.
- ❑ Liability interest costs (insurance finance expenses) decline to ~2.2–2.3% (asset-based), supporting a positive spread.
- ❑ FVOCI equity realized gains are recognized in retained earnings, continuing to support dividend capacity.
- ❑ Overall earnings predictability and stability improve under IFRS 17.

IFRS 9 (Overlay) & IFRS 4		IFRS 9 & IFRS 17	
Revenues	- Premium income - Investment income (incl. realized gains of equity investment w/overlay)	Insurance service result - CSM & risk adjustment(RA) release - Expected claims and expenses paid - Actual claims and expenses paid	1 CSM recognized as profit over the contract coverage period
Expenses	- Incurred claims - Changes in insurance policy reserves - Expenses	Financial result - Investment income (net of hedging cost) - Insurance finance expenses	2 Interest spread
		Other operating result - Other income - Other expenses	3 ILP fee income, indirect expenses, and mortality–interest spread offset reserve
Net income		Net income	
OCI	Changes in FVOCI assets	OCI - Effect of changes in discount rates on insurance liabilities - Changes in FVOCI assets	4 Changes in financial assets and discount rate effects on insurance liabilities
		Retained earnings	5 Net income and FVOCI equity realized gains

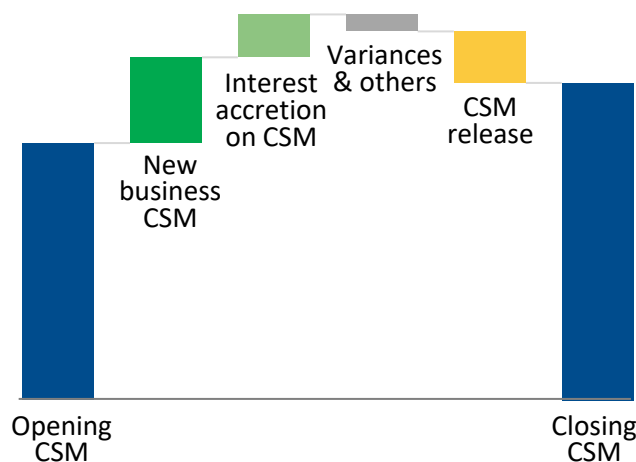
CSM contribution to earnings increase over time

- Strong new business CSM generation supports earnings and capital strength.
- CSM balance grows as new business CSM generation exceeds CSM release.
- CSM contribution to earnings increases over time.

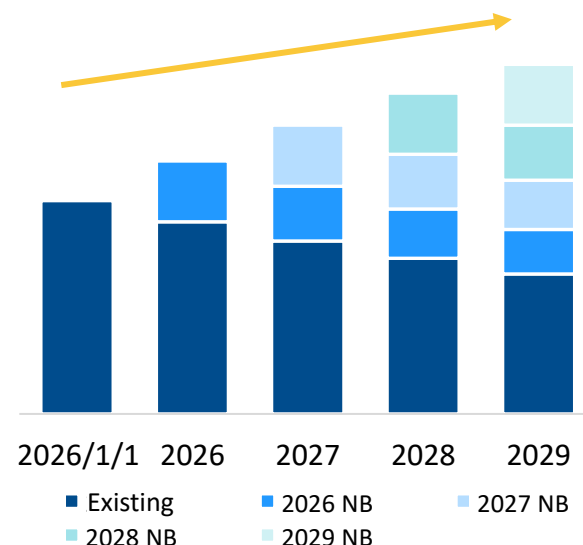
Illustrative underwriting profit*
(% of earnings)



Illustrative CSM movement



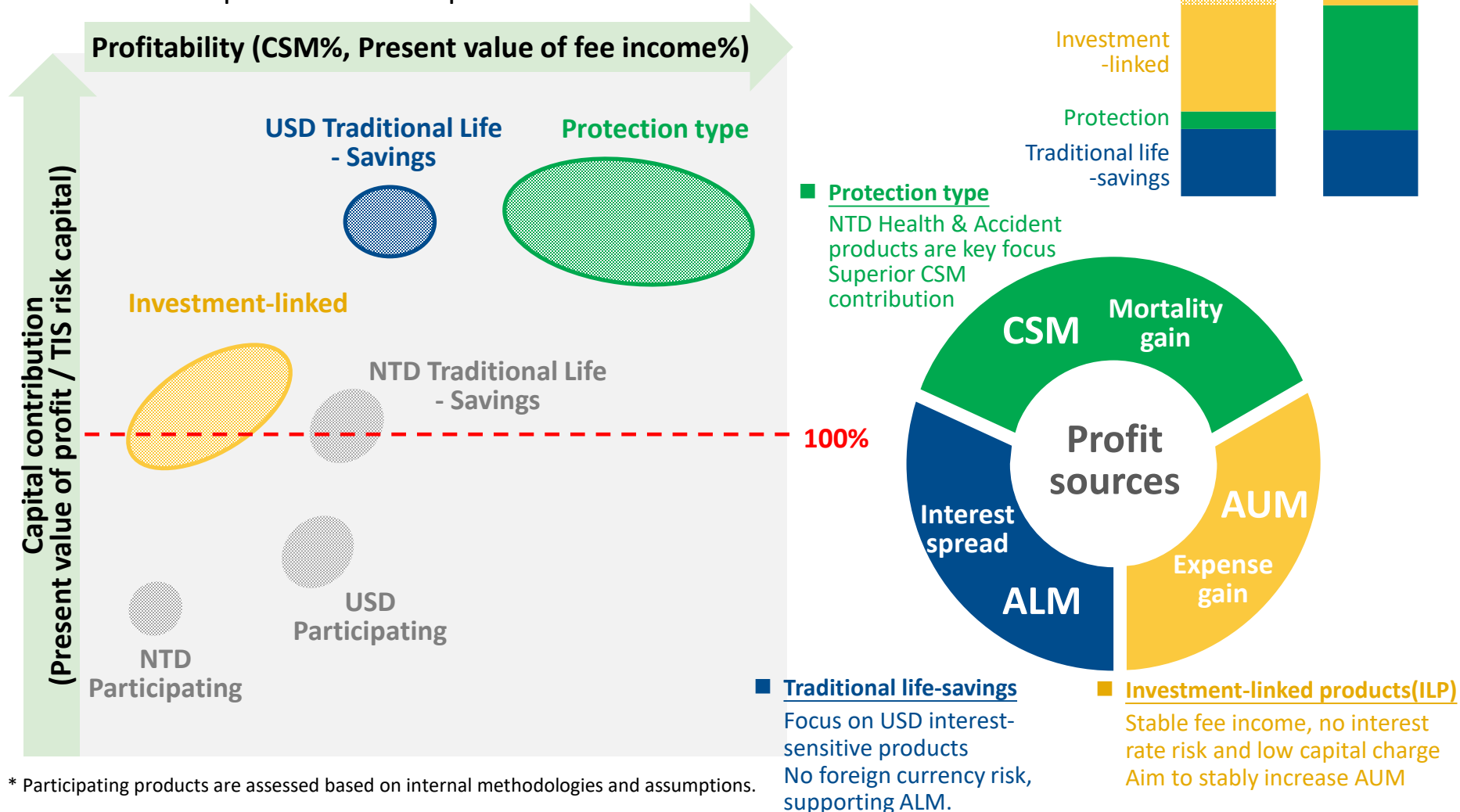
Illustrative CSM balance



Note: Underwriting profit includes insurance service result and other operating result.
Existing refers to existing business; NB refers to new business.

Product strategy focused on CSM and capital contribution

- CSM accumulation remains a top priority; health products account for over 60% of new business CSM.
- Focus on products with capital contribution above 100%.



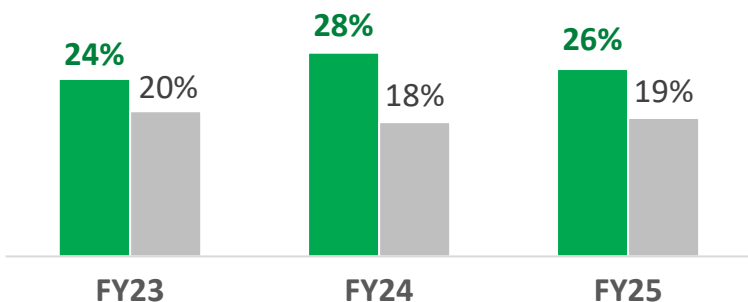
* Participating products are assessed based on internal methodologies and assumptions.

Distribution strength and health ecosystem support NB CSM

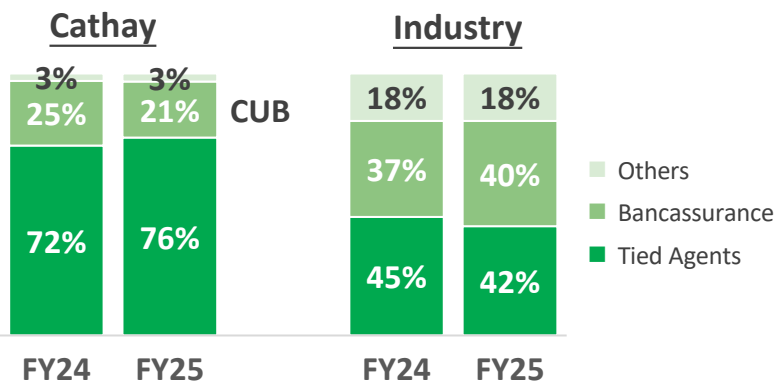
- Strong distribution supports high-quality new business CSM generation.
- All health insurance products integrate spillover mechanisms, supported by the health ecosystem to enhance customer engagement.

Health insurance* sales support NB CSM

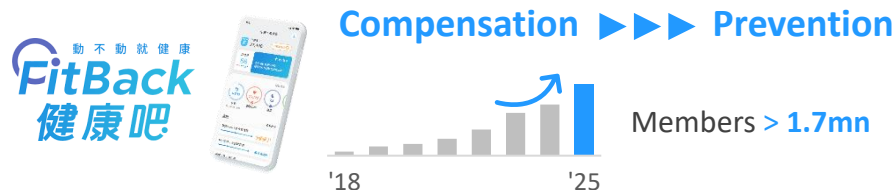
■ Health insurance FYP market share ■ Total FYP market share



Strong distribution (FYP by channel)



FitBack health promotion program



Health goal tracking



steps



heart rate



sleep



fitness

Health ecosystem

Nutrition & dietary

Fitness programs

Health advisory

Long-term care

Industry-leading scale in spillover insurance products

Achieved health targets

Premium discounts

Increased benefits

Higher coverage

All health products integrate spillover mechanisms
585k policies; NT\$34.8bn FYP (2025)



Strengthening ALM to manage balance sheet volatility



Asset allocation strategy

- ✓ Liability-driven investments, aligning asset allocation with insurance liabilities.
- ✓ **Increase allocation to fixed-income assets** to strengthen ALM and reduce equity volatility.
- ✓ **Enhance recurring income**, including interest and dividend income.
- ✓ **Gradual increase in NTD-denominated assets** to reduce currency mismatch.



ALM & risk management

USD liability portfolio:

- ✓ **Redesignation of AC assets to FVOCI** to better align with liability measurement.
- ✓ **Minimize dollar duration (DV01) gap** between assets and liabilities to reduce interest-rate-induced equity volatility.

NTD liability portfolio:

- ✓ **Partial redesignation of AC assets to FVOCI** based on historical Taiwan-U.S. interest rate dynamics to mitigate MTM volatility on equity.
- ✓ **Focus on USD interest-sensitive life products** to reduce currency mismatch exposure.

Note: Dollar Duration (DV01) measures the change in the market value of assets or liabilities for a 1bp change in interest rates. A smaller asset-liability DV01 indicates stronger ALM and lower equity sensitivity to interest rate movements.

Cathay Life – Key messages from IFRS 17 transition

CSM & Equity

- CSM represents future profits from insurance contracts, amounting to NT\$511.9bn.
- Adjusted equity (incl. after-tax CSM) better reflects economic value, reaching NT\$914.0bn and exceeding IFRS 4 equity.

Profitability

- Strong new business CSM generation supports earnings.
- Cost of liabilities (insurance finance expenses) declines to market interest rate levels, supporting a stable positive spread.
- Earnings are primarily driven by CSM release and recurring spread, supporting more predictable and stable earnings and improved ROE.

ALM & Risk management

- Strengthened ALM and risk management capabilities support financial resilience and mitigate equity volatility.

Capital

- Strong new business CSM generation strengthens capital position, providing a stable buffer against volatility.

New solvency regime TIS: Higher capital requirements

- ❑ TIS requires higher capital, with stricter risk-based assessments, market-consistent liability valuation, and higher capital charges for various risks.

		RBC	Taiwan Insurance Solvency (TIS)
Adopted framework		RBC (NAIC)	ICS (IAIS)
Valuation	Fixed income	Amortized cost	Mark-to-market (market adjusted value)
	Stock	Average market value over half-year period	
	Insurance liability	Locked-in basis	
Capital resources		Tiering	Tiering CSM 100% recognized as capital
Risk measurement		VaR 95%	VaR 99.5%
Risk calculation		Factor-based	• Stress approach (primarily), factor-based • Broader risks (longevity/lapse/expense/catastrophe/non-default spread risks)

TIS: Transitional measures ease capital pressure

Transitional measures on Capital Resource

- **Gradual phase-in of the net fair value impact from assets and liabilities of legacy portfolios** ⁽¹⁾, based on insurers' RBC levels; subject to adjustment if capital strengthening progress falls short
 - RBC $\geq$ 250%: base TIS ratio up to 125%; the gap up to 125% phased-in over 15 years, the portion above 125% over 5 years
 - 200% $\leq$ RBC < 250%: base TIS ratio up to 50% of RBC; the gap up to base ratio phased-in over 15 years, the portion above base ratio over 5 years
 - RBC < 200%: subject to regulatory approval

Transitional measures on Required Capital

- **Linear increase of the capital requirement over a 15-year phase-in period**
 - Interest rate risk: from initial 50% to 100%
 - Longevity/lapse/expense/catastrophe/non-default spread risks: from initial 0% to 100%
 - Domestic stocks and real estate risk factors linearly converge to TIS from RBC

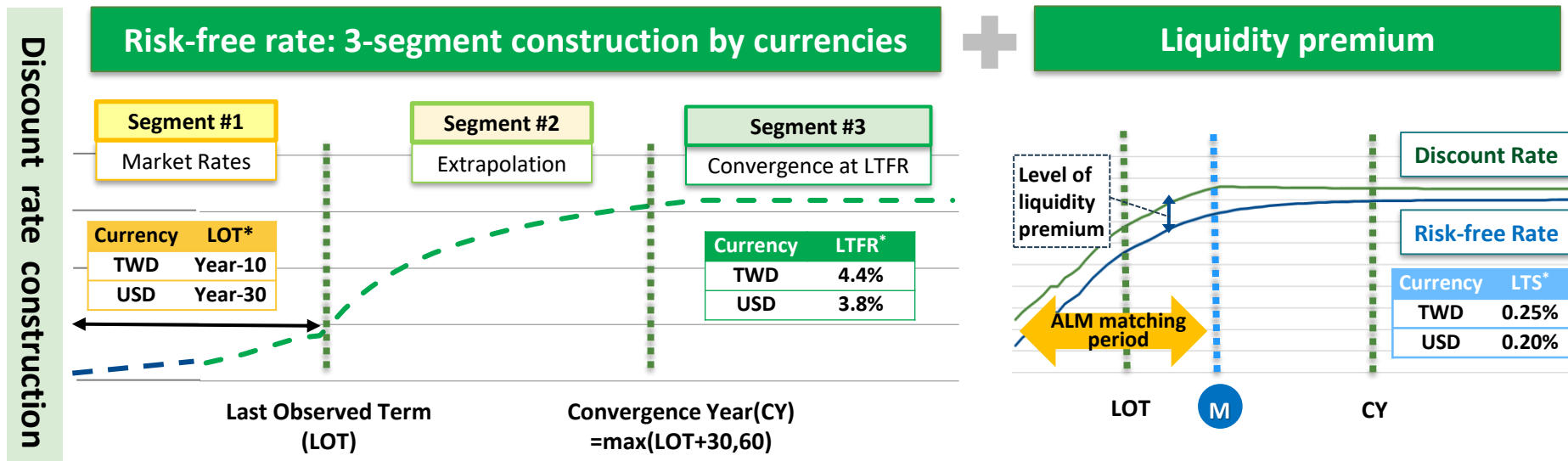
Localization

- **Morbidity/mortality/longevity/lapse/expense risk stress factors adjusted based on localized data**
- **Localization equity and real estate risk factors**

Risk factor	RBC	ICS (IAIS)	TIS
Taiwan listed stocks	21.65% (TWSE), 30% (OTC)	48% (EM)	35%
Domestic real estate	7.81%	25%	15%
Domestic public infrastructure ⁽²⁾	1.28%	37% (EM infrastructure equity)	1.28%

IFRS 17 liability discount rate

- IFRS 17 does not prescribe a specific discount rate methodology. In Taiwan, the approach follows ICS guidelines as required by the FSC and is consistently applied to all insurers.
- Considering the low-liquidity nature of high guaranteed-rate policies (NTD reserve rate $\geq 6\%$), FSC allows an additional liquidity premium of up to 50 bps applied across the full tenor, also reflected in the Taiwan Insurance Solvency (TIS) framework.



Note: (1) Last Observed Term (LOT) is determined according to the observable and liquid term for each currency in the capital market.
 (2) Long-term Forward Rate (LTFR) is determined based on the sum of long-term real rate and inflation rate.
 (3) Long-term Spread (LTS) adjusts the risk-free rate to reflect the liquidity premium for long-duration insurance liabilities.

Cathay Life

(NT\$MN)

Income Statement Data (Consolidated)	IFRS 4 & IFRS 9		FY25/ FY24
	FY24	FY25	% Chg
Net written premium	430,672	446,179	4%
Net earned premium	428,935	444,971	4%
Reinsurance commission earned	318	652	105%
Fee income	13,542	13,300	-2%
Recurring investment income	272,669	279,234	2%
Gain on disposal of investment			
Realized gain (loss)-Equity	114,260	114,800	0%
Realized gain (loss)-Debt	1,139	6,038	430%
Gain on investment property	976	8,745	796%
FX and others, net	(87,502)	(157,627)	-80%
Investment income, net	301,542	251,190	-17%
Other operating income	1,550	1,582	2%
Separate account revenue	67,117	80,394	20%
Net claims payment	(475,850)	(454,396)	-5%
Changes in liability reserves	(112,991)	(112,129)	-1%
Acquisition and commission expenses	(38,537)	(40,264)	4%
Other operating costs	(8,486)	(8,626)	2%
Financial cost	(7,418)	(11,384)	53%
Separate account expenses	(67,117)	(80,394)	20%
Operating expenses	(32,240)	(36,275)	13%
Net non-operating income	2,538	2,528	0%
Income taxes	(5,624)	5,416	-
Net income	67,280	56,565	-16%
Net income to parent company	66,883	56,575	-15%

Balance Sheet Data

Total assets	9,094,382	9,081,778
General account	8,303,423	8,241,657
Separate account	790,958	840,121
Reserves for life insurance liabilities	7,146,011	7,097,335
Total liabilities	8,376,708	8,331,451
Total shareholders' equity	717,673	750,327
Equity attributable to parent company	704,497	749,029

Operating Metrics (Standalone)

First Year Premium(FYP)	154,103	190,543
Annualized FYP(APE)	57,793	60,610
Expense ratio	15.7%	17.1%
13-M persistency ratio	97.9%	97.6%
25-M persistency ratio	95.3%	95.6%
ROAE (Consolidated)	10.00%	7.71%
ROAA (Consolidated)	0.76%	0.62%

Capital Adequacy Metrics

RBC ratio (Standalone)	359%	310%
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(NT\$MN)

Income Statement Data (Consolidated)	IFRS 17 & IFRS 9 1Q26
Insurance service result	11,723
CSM & RA release	9,173
Operating variance	2,696
Others	(146)
Financial result	11,782
Recurring investment income ⁽¹⁾	67,645
Gain (loss) on investment, net ⁽¹⁾	5,860
Hedging costs	(17,062)
Insurance finance expenses ⁽¹⁾	(43,725)
Others	(935)
Other operating result	(2,707)
Net revenue from investment contracts and other operating income	1,280
Other operating costs and expenses	(8,600)
One-off IFRS 15 impact	4,613
Operating income	20,798
Net non-operating income	339
Income taxes	(3,768)
Net income	17,369
Net income to parent company	17,357
Disposal gains on FVOCI equity, net of tax	16,577
Adjusted net income ⁽²⁾	33,946

Balance Sheet Data (Consolidated)

Total assets	8,918,134
General account	8,051,294
Separate account	866,841
Insurance contract liabilities	7,072,314
Total liabilities	8,291,343
Total shareholders' equity	626,792
Equity attributable to parent company	625,469

Operating Metrics (Standalone)

First Year Premium(FYP)	94,009
New business CSM	27,070
13-M persistency ratio	97.7%
25-M persistency ratio	95.3%
ROAE (Consolidated)	12.27%
ROAA (Consolidated)	0.78%

Notes:

(1) General accounts only.

(2) Adjusted net income = Net income + Disposal gains on FVOCI equity, net of tax

(3) All data and information on this page is provided for informational purposes only, and may subject to adjustment.

For more details, please refer to our official financial reports.

(4) Totals may not sum due to rounding.